The International National Trusts Organisation (INTO) is a non-profit organisation registered as a limited company in England and Wales (No 06718966) and a registered charity (No 1128224). Our registered address is 20 Grosvenor Gardens, London SW1W 0DH, UK.
Chairman’s message

When I became INTO Chairman, I set out three priorities: Family, growth and voice. In 2016, we continued to support the global family of National Trusts by finding more and better ways of working together and providing help with capacity building, expertise and manpower. We assisted in the growth of new Trusts and encouraged existing organisations that follow the National Trust model to join INTO. We also found new ways raise our combined voice.

One of these was our State of Global Heritage Report, which I presented on World Heritage Day. We envisage this becoming an annual event; a chance to explore and promote relevant international heritage issues.

2016 also saw significant growth of INTO itself; increased Secretariat capacity, record membership figures and a very welcome injection of enhanced support from the National Trust of England, Wales and Northern Ireland.

We held a successful Board meeting in Milan which not only brought together the global team but gave us all a fantastic chance to find out more about FAI. The Italian National Trust is a wonderful organisation with some great properties, programmes and outreach work which proved inspirational to many INTO colleagues. I also fulfilled a long-held dream to visit Villa Balbianello on Lake Como. Bellissimo!

The INTO Board and Secretariat brings together the very finest of the global National Trust movement. Leaders past and present of our individual organisations; a vast knowledge of the heritage and conservation worlds; and huge amounts of skill and experience which they share big-heartedly in order to make INTO greater than the sum of its parts.

We are continually humbled by your wisdom and generosity and I look forward to our ever closer collaboration as we develop INTO over the coming years into a widely-recognised and valued capacity-builder and voice for heritage on the world stage.

Fiona Reynolds
Chairman
What is INTO?

INTO is an international network of National Trusts and similar non-governmental organisations, globally diverse but united by a shared commitment to conserving and sustaining our shared heritage – built and natural, tangible and intangible.

Through cooperation, coordination and comradeship between the international community of National Trusts, INTO works to develop and promote best conservation practices, increase the capacity of individual organisations, establish Trusts where they do not exist, and advocate in the interests of heritage conservation. Our objectives are:

- To foster international cooperation and coordination between National Trusts and like heritage organisations;
- To formulate and promote conservation best practices;
- To increase and enhance the capacity of individual National Trusts;
- To encourage the establishment and development of National Trusts and like heritage organisations where they do not presently exist;
- To pursue advocacy in the interests of conservation of cultural and natural heritage; and
- To advance the objectives of the Edinburgh Declaration for the Improved Protection of Cultural and Natural Heritage at the National and Local Levels.

– INTO Charter Article 2.2
“INTO membership has led to opportunities that would not otherwise have been available, such as capacity building, advice, networking and being part of an organisation which has international standing and clout. We no longer feel so isolated!

Membership Survey, 2016
2016 Highlights

The Sierra Leone Monuments and Relics Commission, Nationale Monumentenorganisatie in the Netherlands, the National Trust of Georgia and the Fundació Catalunya – La Pedrera (above) became our newest members.

We have been supporting the development of new National Trusts in Georgia, Thailand, and Lebanon (above), amongst others.

Oliver Maurice joined INTO members from Australia, India, Indonesia, Malaysia, Myanmar and Taiwan at the Asian Heritage Network symposium in Bali in January 2016.

INTO undertook its first crowdfunding campaign to raise funds for a heritage education project with partners in Sierra Leone, Uganda and Zimbabwe.
We awarded a Small Grant to the Sierra Leone Monuments and Relics Commission towards a community engagement project at the former slaving post of Bunce Island.

INTO continued to develop and deepen strategic partnerships, including with INTBAU, the International Network for Traditional Building, Architecture & Urbanism.

On 18 April, we launched our State of Global Heritage Report with a speech by Chairman Fiona Reynolds in Cambridge.

We celebrated the successes of our member organisations and marked National Trust family anniversaries, like 50 years of REMPART.
Our Members

INTO Members are ‘independent, non-governmental, charitable, educational, not-for-profit, membership-based or like organisations that have as a principal purpose the conservation, enhancement, or promotion of cultural or natural heritage’ (INTO Charter Article 5.1). In 2016, INTO had 70 member organisations:

**Africa and the Middle East**
- Trust for African Rock Art (Kenya)
- Monuments and Relics Commission (Sierra Leone)
- Cape Town Heritage Trust
- Hout Bay Heritage Trust (South Africa)
- Zanzibar Stone Town Heritage Society
- Cross Cultural Foundation of Uganda
- Zimbabwe National Trust

**Europe**
- Herita (Belgium)
- Czech National Trust o.p.s.
- Friends of Czech Heritage
- National Trust (England, Wales and N Ireland)
- Europa Nostra
- Falkland Islands Museum and National Trust
- Union Rempart (France)
- Conservatoire du Littoral (France)
- Fondation du Patrimoine (France)
- National Trust of Georgia
- National Trust of Guernsey
- Tájak-Korok-Múzeumok Egyesület (Hungary)
- An Taisce - National Trust for Ireland
- Manx National Heritage (Isle of Man)
- Fondo Ambiente Italiano (Italy)
- National Trust for Jersey
- Din l-Art Ħelwa (Malta)
- Gelderland Trust for Historic Houses and Natural Landscape
- Nationale Monumenten Organisatie (Netherlands)
- Fundacao Nacional (Portugal)
- Pro Patrimonio Foundation (Romania)
- National Centre for Heritage Trusteeship (Russia)
- National Trust for Scotland
- National Trust of Slovakia
- Tesouros de Galicia (Spain)
- La Fundació Catalunya-La Pedrera (Spain)
- St Helena National Trust
- Swedish Society of Public Parks and Gardens

Images from top: Sierra Leone’s Monuments and Relics Commission outreach project supported by INTO; the National Trust of Slovakia’s 20th anniversary celebrations; Irena Edwards and Oliver Maurice at FAI’s Villa Balbianello
Oceania and Australasia
National Trust of Australia (Australian Capital Territory)
National Trust of Australia (New South Wales)
National Trust of Australia (Northern Territory)
National Trust of Australia (Queensland)
National Trust of Australia (Tasmania)
National Trust of Australia (Victoria)
National Trust of South Australia
National Trust of Western Australia
Australian Council of National Trusts
Fiji National Trust
Heritage New Zealand Pouhere Taonga

The Americas, including the Caribbean
Barbados National Trust
Bermuda National Trust
National Trust for Land and Culture (B.C.) Society
National Trust for Canada /Canada - La Fiducie nationale
National Trust for the Cayman Islands
Grenada National Trust
Montserrat National Trust
Saint Lucia National Trust
National Trust of Trinidad and Tobago
The Trustees of Reservations (USA)
National Trust for Historic Preservation (USA)

Asia
Ruan Yisan Heritage Foundation (China)
Indian Trust for Rural Heritage and Development
Sumatra Heritage Trust
Indonesian Heritage Trust
Amenity 2000 Association (Japan)
Badan Warisan Malaysia (Heritage of Malaysia Trust)
Yangon Heritage Trust
National Trust of Korea
Korean National Trust for Cultural Heritage
National Trust Sri Lanka
Taiwan National Trust (TNT)
Taiwan Environmental Information Association (TEIA)
Siam Society (Thailand)

Some INTO members offer free or reduced price entry to their properties upon production of a valid membership card from another National Trust. If they do not have properties open to the public, they can sometimes provide other services such as reduced price heritage walks or assistance with travel plans. Please contact the National Trust in the country you intend to visit for details.
One of the highlights of 2016 has been working with groups in Georgia, Lebanon, and Thailand thinking of setting up a National Trust. INTO is the leading authority on the work and philosophy of National Trusts around the world and one of our founding objectives is to help establish Trusts in countries where they do not currently exist.

Each Trust is different and we are currently preparing a handbook for launch at the 2017 ICNT which will offer advice drawing on examples from across our network. One thing they do have in common is a desire and mandate to engage people in the preservation, protection and promotion of heritage for the benefit of future generations.

Our 2016 Membership survey showed that the most important factors influencing the decision to join INTO were: to exchange ideas and knowledge; to learn from other Trusts’ ways of working and to be part of the global family of National Trusts. It was good to hear that our Family, Growth and Voice strategies are hitting the mark.

100% said they would recommend INTO membership to another Trust or organisation not currently part of the network, which is a fantastic vote of confidence!

It was also interesting to learn that whilst membership generally met or exceeded expectations, there is still more we can do.

New mentoring and exchange programmes in 2017 will help deliver on this desire for capacity building and we continue to develop new ways to encourage exchange and learning. Growing the INTO Secretariat was also a priority in 2016.
We all know that volunteers help our organisations connect with the communities they serve. The same is true of INTO, and we are particularly passionate about helping young people around the world engage with heritage.

There are benefits to everyone from this. They bring fresh ideas and enthusiasm to current projects, and in the years ahead they will be the ones looking after special places and passing them on to future generations. For the young people, volunteering brings opportunities to develop new skills, interests and aspirations, to connect with wider communities of interest – and to have fun!

This year, we were joined by Jorge Vicente Díaz from Tesouros de Galicia, Putri Sasongko from BPPI and Noémie Caillat from REMPART. We also extended our network of advisers through the Diplomatic Service Families Association.

Huge thanks to our member organisations and all our supporters, particularly our Trustees, Executive Committee, Amicus and our Secretariat volunteers, without whom our achievements this year would not have been possible.

I hope we will see many of you at the 17th International Conference of National Trusts in September so that we can show our gratitude in person!

Catherine Leonard
Secretary-General
Family ...

INTO is a family of National Trusts. Families share values and look after each other. Everyone matters – small and large – and our job is to help them all to do their very best work. The benefits of INTO membership include:

• Access to a worldwide network of National Trust expertise
• Support from the global family of Trusts in advocacy and awareness raising
• Reduced registration fees at the International Conference of National Trusts
• Opportunity to serve on INTO working groups on specific projects or themes
• Eligibility to apply for the INTO Small Grants Programme
• Access to our online resources
• Use of the tag ‘Member of the International National Trusts Organisation’ and INTO logo

But what does it really mean to be a member of INTO? One of the things people really seem to value is the feeling of not being alone, which is what family is all about. It’s also about sharing in each other’s successes.

We were delighted this year to celebrate the 125\textsuperscript{th} anniversary of the Trustees of Reservations, the 50\textsuperscript{th} birthday of Union REMPART, the opening of the Czech National Trust pilot project and the first 20 years of the National Trust of Slovakia.

The official opening of the first property of the Czech National Trust (CNT) brought together many of those involved, including (left to right): José Hlavnicka (who generously donated the land), Justin Albert, Catherine Leonard, Irena Edwards, Daniel Herman (Czech Minister of Culture), Mr and Mrs Alexander Grubmayer (Austrian Ambassador) and Martin Krčma (member of the CNT Board). In his speech Justin drew parallels with the history of the NTEWNI when, 120 years ago a generous and far-sighted donor gave an extraordinary lady a small piece of land to hold forever for the benefit of the nation ...
In July, we celebrated 50 years of REMPART. With its grounding in social welfare, community and practical conservation skills, this French association feels like an one Octavia Hill and the founders of the National Trust would have understood and felt comfortable with. And from an INTO perspective, the way REMPART achieves worthwhile and low-cost conservation work is inspirational.

The ‘Who owns the Monuments’ Conference organised as part of the 20th anniversary celebrations of the National Trust of Slovakia (NTS), brought together different perspectives on the responsibility of caring for heritage assets. Delegates, including Catherine Leonard and representatives of INTO member organisations, saw people taking the future of cultural heritage into their own hands – quite literally – in an inspiring and proactive way.

It was also very moving to visit the Rómer House in Zámocnícka Street, which will become the NTS’s office and cultural hub in Bratislava. The late Rodney Davidson, a lifelong supporter of the global National Trust movement and INTO, gave seed money to the project back in 2012 and would have been thrilled to see the progress made.

Under Julie Thompson’s leadership, the INTO Working Holidays programme celebrated its fifth year with a five-fold increase in the number of holidays since its inception. This programme brings volunteering opportunities to a much larger audience and increases the international profile of INTO members.

It’s not all about physical presence however and so much of our work is now done virtually with the help of our Webmaster, Bill Turner who organises our webinar programme and other on-line meetings as well as maintaining the INTO website and social media feeds, and supporting our members with their IT needs.
Growth

Building global capacity for conservation is vitally important. The more people that share the values of heritage – of identity, memory, diversity, humanity – the more chance there is that protecting our heritage will become integral to our global society’s future. Our growth strand encompasses growing the capacity of National Trusts (existing and new) as well as the growth of INTO.

We are always very happy to get involved in the work of our member organisations, to spread the word about their campaigns and events, and to offer capacity building or moral support. Through the Small Grants Programme we have a small amount of money available to fund knowledge transfer between INTO members; internships; fundraising; membership recruitment projects; the preparation of business/conservation plans and activities that strengthen financial management or member outreach.

We were particularly pleased therefore when two recipients of an INTO SGP, the Sierra Leone Monuments Commission and the National Trust of Zimbabwe joined together with the Cross Cultural Foundation of Uganda under the auspices of INTO Africa to develop a heritage education project.

“Embarking on a crowdfunding campaign is not for the fainthearted. It involves huge amounts of planning and sustained execution. But the rewards – engagement of donors, getting your message out and (of course, although lower down the list than you might have first imagined) raising vital funds for important projects – can be great. Raising $3,447 for a heritage education project in Africa has been brilliant and we couldn’t have done it without your support. Thank you, once again!”

Catherine Leonard

‘Encourage African Youth to Embrace their Heritage’ became our crowdfunding pilot project within the GlobalGiving Winter Challenge. GlobalGiving provides a platform alongside an in-depth training programme for charities starting their crowdfunding journey and we benefited hugely from their handholding over the course of the campaign.
teaming up with the American University of Beirut. Some heritage sites are being looked after locally, by small groups of committed volunteers, but few have become economically sustainable. We saw a role for INTO, mobilising the skills and experience from across our network to support those committed to protecting heritage and eventually establishing the first National Trust in the Middle East.

INTO has also been advising a group thinking of establishing a National Trust in Thailand. They were particularly interested in different approaches and models around the world, and degrees of independence from government. As in many other countries, it’s a big leap of faith (from both sides) to form an organisation, which looks after government-owned property, but is seeking private investors and individual donors and volunteers. Oliver Maurice will undertake a follow up visit in April 2017.
Delegates at Cambridge urged INTO to speak out more loudly and more often on behalf of the National Trust movement. We continue to develop our role and the position of INTO and its members as a growing voice for heritage.

With the help of our colleagues at the National Trust for Scotland, we surveyed the INTO membership to get a sense of what they thought were their greatest challenges and opportunities. This data was published in 2016 as our ‘2016 State of Global Heritage Report’ and launched on World Heritage Day (18 April).

Surprisingly, our members’ main concern was about lack of engagement and support by governments and, to some extent, people. In her speech, Fiona Reynolds showed members of Din l-Art Ħelwa, the National Trust of Malta, urging politicians to ‘protect our environment’ and the National Trust for England, Wales and Northern Ireland’s campaign against government’s plans to unpick England’s planning legislation. She warned that apathy towards heritage poses a greater risk than climate change, war and conflict or natural disasters.

It wasn’t all doom and gloom however and we shared good news stories from across the INTO network. FAI, the Italian National Trust’s successful Spring Days programme which opens 900 special places normally closed to the general public in 380 towns across Italy; over 93% of all Irish schools participating part in An Taisce the National Trust for Ireland’s Green School programme; and the heart-warming story from the National Trust for Jersey which is returning eleven acres of blighted headland to nature after a long campaign.

Fiona spoke about Martindale Hall in South Australia which was entrusted to public hands by a generous bequest in 1950 but which the State government has now advocated selling for private development. The National Trust of South Australia launched a proposal for the future management of the site, inspired by attendance at the Cambridge ICNT and working with INTO members.

She also talked about Merdeka Stadium, the place where independence was pronounced in 1957 and which is etched on the hearts of all Malaysians but which was slated for demolition in the 1990s before being saved by a coalition of public private partners, including the Malaysian Heritage Trust.
Wonderful heritage education programmes in Japan, Zimbabwe, Uganda and India; and innovative ways of funding and managing heritage in Canada and the UK all show how National Trust-like organisations can really make a difference. Many thanks to Jorge Vicente Diaz, for putting together the State of Global Heritage Report and the accompanying posters.

Our members’ experience of a variety of issues from heritage-led urban revitalisation to the impacts of climate change on cultural and natural heritage can make a positive contribution and can highlight what is unique and special about the National Trust approach in order to influence decision makers in all aspects of policy making.

We sent a small delegation to the Climate Change talks in Marrakech, COP 22. Our presence and contribution showed INTO as an influential and valuable partner, providing added value to our member organisations with an interest in the COP negotiations and allowing our members to be represented at the event.

So what did we achieve at COP 22? Our four side events enabled us to spread the word about INTO, our role, our members and the serious effects that climate change is having on heritage. They also gave us an opportunity to explain some of the great things our members are doing to adapt to and mitigate against the worst effects.

“It was encouraging that culture and heritage played a much more significant part in this COP than in any other of the previous 5 I have attended where they barely got a mention. I genuinely believe that the drip feed approach that INTO and others have used is finally paying off both in terms of the recognition of cultural heritage and cultures not only in the general discussions but also in the loss and damage equation.”

Oliver Maurice
Oliver Maurice represented INTO at the Asia Heritage Network (AHN). The symposium explored ways of supporting historic urban conservation activities in emerging Asian countries. Delegates agreed to strengthen the network to include citizens groups in other countries; to enhance participation in urban conservation; and to advance the conservation cause in harmony with economic development.

On UN Day of Cultural Diversity, Catherine Leonard addressed the 2nd Caribbean Conference of National Trusts and Preservation Societies hosted by the Trinidad and Tobago National Trust, Citizens for Conservation and ICOMOS TT.

The theme was ‘Preserving Caribbean Heritage’ and stories from across the region were shared. From the amazing work of the Curaçao Monuments Fund Foundation (hosts of the 2017 Caribbean Conference) to fund and support heritage rehabilitation in Willemstad to the village tourism work of Diana McIntyre-Pike in Jamaica and Trinidad.

The Saint Lucia National Trust presented their ambitious plans for Walcott Place including the acquisition of a largely abandoned street to ensure the viability of the newly opened Walcott Museum, which Catherine was able to visit on the way back from Port of Spain.

“The Saint Lucia National Trust team, now numbering over thirty, are enthusiastic and passionate about protecting Fair Helen’s patrimony, a pride echoed in their logoed outfits. They now have over 1,500 subscribing members; they are THE go to body for heritage on the island and both a critical friend and trusted partner of the Government; and in Bishnu Tulsie they have a leader who has brought financial stability and good governance to the organisation.”

Catherine Leonard
Strength ...

Our final, more internally-focussed strategy is all about resilience and improving our business processes.

2016 has been our best year ever for membership growth! We welcome all our newest members, and those who have upgraded their membership.

Annual subscriptions remain our most consistent source of income and we are also deeply grateful to all our Amicus who make regular personal donations towards INTO’s work, particularly as this is often a gift made with little expectation of return benefit.

We have continued work to simplify the INTO governance and plan to present a new constitution to the membership next year.

Growing the capacity of the Secretariat is a key component of our business plan. We are delighted to report that the NTEWNI has kindly pledged to fund our Secretary-General’s salary and administrative support for the next three years, for which we are extremely grateful. In 2016 we also benefitted immensely from a partnership with REMPART which saw Noémie Caillat spend six months with us as a full-time Service Civique volunteer.

For small umbrella organisations, working in partnership is essential.

Over the course of 2016 we have worked with the UK Overseas Territories Conservation Forum; Europa Nostra; World Monuments Fund; GlobalGiving; British Council; INTBAU; US-ICOMOS; IIC (International Institute of Conservation); IUCN; WWF-UK; Heritage Alliance; UNESCO and the World Heritage Centre; and Global Action for Sustainable Consumption and Production (formerly the Global Partnership for Sustainable Tourism), amongst others.

As a result of collaboration with INTBAU, for example, our Secretary-General sat on their Excellence Awards Panel (and was able to make a special INTO/INTBAU award to the National Trust of Historic Preservation for their ReUrbanism work); we provided speakers for the Shift Identities: How does Heritage Evolve strand of their 2016 congress and invited several INTO member organisations to attend and/or speak; and attended a reception with HRH The Prince of Wales at Clarence House. The benefits of promotion and networking were very significant and we hope to continue the partnership next year.
Report of the Directors

The Directors are pleased to present their Annual Report together with the consolidated Financial Statements of the charity for the year ending 31 December 2016 which are also prepared to meet the requirements for a Directors’ Report and Accounts for Companies Act purposes. The Directors who served during the period are as follows:

Justin Albert
David J Brown
Emily Drani
Irena Edwards (Secretary)
Michaela Kubikova
SK Misra
Fiona Reynolds
William White

None of our Directors receive remuneration or other benefit from their work with INTO.

Structure, governance and management

INTO is registered and regulated under UK law as a company limited by guarantee (No 06718966) and as a charity (No 1128224). It is governed by its Memorandum and Articles of Association, registered on 7 October 2008, and referenced by the INTO Charter, endorsed in Delhi on 3 December 2007. These documents are available on the INTO website. The members of the company are the Directors as detailed on page 2 of the Memorandum of Association. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

The INTO member organisations are part of the wider advisory body known as the INTO Charter Organisation, which meets every two years in person, appoints the INTO Executive Committee members and is governed by the INTO Charter.

For the year ended 2016 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. No members have required that the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The Directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

Organisation

The INTO Directors meet annually. They are supported and advised by the INTO Charter Executive Committee, representing the INTO Congress. The Executive Committee and Secretariat meet regularly by teleconference (and once a year in person), thus making optimal use of virtual technologies and enabling our worldwide interests and
membership to participate in a regular and cost-effective manner. These meetings are chaired by Fiona Reynolds.

The National Trust of England, Wales and Northern Ireland was appointed host of the Secretariat and employs a Secretary-General who manages the day-to-day operations of the charity. To facilitate effective operations, the Secretary-General delegates activity to a team of volunteer directors for operational matters.

INTO Charter Executive Committee members who served in 2016:

Natalie Bull (National Trust for Canada)
MyungRae Cho (National Trust of Korea)
Elizabeth Erasito (National Trust of Fiji)
Simone Mizzi (Din l-Art Ħelwa, National Trust of Malta)
Tom Perrigo (Australian Council of National Trusts)
Catrini Pratihari Kubontubuh (Indonesian Heritage Trust)
Bishnu Tulsie (Saint Lucia National Trust)

Appointment of Directors

As set out in its Articles, the INTO Charity seeks and considers, but is not bound to follow, advice and recommendations that might be received from the INTO Charter Executive Committee regarding persons considered to be desirable candidates to be appointed a Director.

Risk Management

The Directors confirm that the major risks to which INTO is exposed have been reviewed and systems established to manage these.

Objectives and Activities

The object of the Charity is to promote the conservation and enhancement of the natural and cultural heritage of all nations for the benefit of the people of the world.

In shaping our objectives and planning our activities for the year, the Directors have considered the Charity Commission’s guidance on public benefit. The financial statements have been prepared in accordance with IAS/IFRS; the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006; the Charities Act 1993; the revised statement of Recommended Practice (‘SORP 2005’), ‘Accounting and Reporting by Charities’, published in March 2005; and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008). The principal accounting policies of the charity are set out in the Notes to the Financial Statements below.

The financial statements that follow were approved by the Directors on 20 July 2017 and signed on their behalf by Dame Fiona Reynolds DBE, Chairman of INTO.
Statement of Financial Activities for the Year ended 31 December 2016

<table>
<thead>
<tr>
<th>Note</th>
<th>General Funds</th>
<th>Restricted Funds</th>
<th>Total Funds</th>
<th>Total Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2016</td>
<td>2016</td>
<td>2016</td>
<td>2015</td>
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</table>

Income Resources

- Subscriptions received: 44,547 (44,547), 28,373 (2015)
- Grants and donations: 3 (719), 8,748 (9,467)

Total Income Resources: 45,266 (8,748) = 54,014 (61,842)

Resources Expended

- Special conferences and projects: 5,640 (5,640), 24,007 (2015)
- Small Grants awarded: 1,578 (1,578), 1,214 (2014)
- Cost of generating funds and charitable activities: 32,094 (32,094), 27,003 (2015)

Total Resources Expended: 32,094 (7,218) = 39,312 (52,224)

Net Income: 13,172 (1,530) = 14,702 (9,618)

There are no recognised gains and losses other than as stated above. All of the results above relate to continuing activities.

Balance Sheet As At 31st December 2016

<table>
<thead>
<tr>
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<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debtors</td>
<td>4,585</td>
<td>1,529</td>
</tr>
<tr>
<td>Cash at Bank</td>
<td>78,348</td>
<td>65,092</td>
</tr>
<tr>
<td>Total</td>
<td>82,933</td>
<td>66,621</td>
</tr>
</tbody>
</table>

- Less Creditors falling due within one year: 7 (22,092), 20,482 (2015)

Net Current Assets: 60,841 (46,139)

Reserves

- Unrestricted General Fund: 39,449 (26,276)
- Restricted Funds
  - ICNT: 2,807 (7,262)
  - INTO Foundation: 12,226 (12,226)
- Small Grants Programme: 3,697 (375)
- GlobalGiving: 2,662 (0)

Net Reserves: 60,841 (46,139)

For the year ended 31st December 2016 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime. These accounts have been prepared in accordance with IAS/IFRS.

Notes to the Statement of Financial Activities for the year ended 31 December 2016

1. **Basis of accounting**
   
   The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities effective April 2008.

2. **Accounting period covered by this report**
   
   This report deals with the financial activities of INTO for the year ended 31st December 2016.

3. **Incoming Resources**
   
   All incoming resources are included in the Statement of Financial Activities when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

4. **Resources Expended**
   
   Expenditure is included on an accruals basis, inclusive of any Value Added Tax which cannot be recovered, and is recognised when there is a legal or constructive obligation to pay.
(a) Cost of generating funds includes costs of generating voluntary income.
(b) Governance costs are those incurred in connection with the administration of the charity and compliance with constitutional and statutory requirements.

**Funds**

Unrestricted funds are those funds for use at the discretion of the directors in furtherance of the general objectives of the Charity. Restricted funds are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes.

**Foreign Exchange**

Assets and liabilities held in foreign currency are translated to sterling at the exchange rate ruling upon receipt. Income and expenditure in foreign currency are translated to sterling at the exchange rate ruling at that time.

2. **Cash flow statement**

The size of the Charity is such that it is not required to present a cash flow statement.

3. **Donations**

There were no major donations during the year.

4. **Resources Expended**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td><strong>Unrestricted funds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost of promotion</td>
<td>0</td>
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<tr>
<td>Meetings, communication and travel costs</td>
<td>15,896</td>
<td>6,099</td>
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<tr>
<td>Insurance</td>
<td>541</td>
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<tr>
<td>Salary and expenses</td>
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<td>20,146</td>
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<td>Loss on exchange</td>
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<td>Bank interest and charges</td>
<td>202</td>
<td>82</td>
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<tr>
<td>Legal expenses</td>
<td>1,609</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>32,094</strong></td>
<td><strong>27,003</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2016</th>
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<tbody>
<tr>
<td><strong>Restricted funds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>International Conference of National Trusts (ICNT)</td>
<td>5,640</td>
<td>24,007</td>
</tr>
<tr>
<td>Small Grants Programme</td>
<td>1,578</td>
<td>1,214</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>7,218</strong></td>
<td><strong>25,221</strong></td>
</tr>
</tbody>
</table>

5. **Staff numbers and costs**

There was one employee during the year.

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salary</td>
<td>18,492</td>
<td>17,986</td>
</tr>
<tr>
<td>Social Security costs</td>
<td>2,262</td>
<td>2,160</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>20,754</strong></td>
<td><strong>20,146</strong></td>
</tr>
</tbody>
</table>

6. **Taxation**

The Charity has no liability to Corporation Tax for the year.

7. **Creditors falling due within one year**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount owing to The National Trust of England, Wales and Northern Ireland</td>
<td>21,154</td>
<td>20,482</td>
</tr>
<tr>
<td>Other creditors</td>
<td>937</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>22,091</strong></td>
<td><strong>20,482</strong></td>
</tr>
</tbody>
</table>

8. **Reserves**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>At 1st January 2016</td>
<td>26,276</td>
<td>22,793</td>
</tr>
<tr>
<td>Net income for the year</td>
<td>13,172</td>
<td>3,483</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>39,448</strong></td>
<td><strong>26,276</strong></td>
</tr>
</tbody>
</table>

Signed, 20 July 2017

Dame Fiona Reynolds DBE, Chairman of INTO
Every day we hear of work our member organisations wish to undertake but which they are having to embark upon with only the barest of resources and an abundance of optimism. Often we find that a small injection of funds at the beginning of a project – or advice from another Trust or the INTO Expert Network – can make all the difference.

You can help by joining your local National Trust organisation, by becoming an INTO Amicus or with a gift to the INTO Small Grants Programme. If you would like to get involved in any of our programmes either as a supporter, volunteer or member, please contact us at the address below.

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London SW1W 0DH
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